

Degree Program and Examination Regulations for the Master’s degree program in Management at the Faculty of Business, Economics, and Law at Friedrich-Alexander-Uni- versität Erlangen-Nürnberg (FAU)

– FPOManagement – dated February 29, 2024

Based on Section 9 (1) in conjunction with the currently valid versions of Section 80 (1)(1), section 84 (2)(1), Section 88 (9)(1), Section 90 (1)(2) and Section 96 (3)(1) Bavarian Higher Education Innovation Act dated August 5, 2022 (**BayHIG**), Friedrich-Alexander-Universität Erlangen-Nürnberg enacts the following degree program and examination regulations:

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Section 1 Scope

The degree program and examination regulations for the research-oriented consecutive Master’s degree program in Management leading to the qualification Master of Science supplements the general examinations regulations for the Master’s degree programs at the School of Business, Economics and Society at the Faculty of Business, Economics, and Law at FAU – **MPOWISO** – in the currently valid version.

Section 2 Admissions Committee for the Master’s Degree Program

The Admissions Committee for the Master's degree program in Management pursuant to Section 11 **MPOWISO** comprises one professor as the chairperson, two further university lecturers of which at least one must be a university lecturer as their principal employment within the meaning of Section 19 **BayHIG**, as well as one other person eligible to administer examinations from the School.

Section 3 Qualification for a Master’s Degree, Certificates and Admission Requirements

(1) Equivalent degrees as defined in Section 29 (1)(1) **MPOWISO** are Bachelor's degrees in the areas of business and economics (in particular the Bachelor's degree program in Business and Economics at FAU as well as other comparable degrees from other universities) or non-business degrees.

(2) The following documents must be submitted pursuant to Section 2.3.3 of the **Appendix to MPOWISO**:

1. Proof of passing the admissions examination according to Appendix 1 or in the case of Appendix 1 No. 2.3, proof of passing the Graduate Management Admission Test® (GMAT) with at least 600 points (score report) or proof of passing the Graduate Management Admission Test Focus Edition® (GMAT Focus Edition) with at least 565 points (Score Report); the proof of passing the admissions examination or GMAT/GMAT Focus Edition must not be older than two years.
2. Proof of language proficiency either
 - a) in German for the Master's degree program taught in German at level DSH-2 provided by the Deutsche Sprachprüfung für den Hochschulzugang with a result of between 67 and 81 or higher or equivalent proof, in particular level 4 of the test Deutsch als Fremdsprache (TDN-4), or
 - b) in English for the Master's degree program taught in English equivalent to at least level C1 of the Common European Framework of Reference (CEFR); this proof shall be provided either with a certificate indicating that the applicant has successfully passed the Test of English as a Foreign Language (TOEFL), attaining at least 105 points in the iBT test or a score of 7.5 or above in the International English Language Testing System (IELTS) or by providing equivalent proof.

Proof of proficiency is not required if the applicant completed their first degree or university entrance qualification in German or English; proof of proficiency pursuant to a) can be submitted until enrollment provided that proof of German proficiency is provided by the application deadline by submitting a Goethe-Zertifikat B2, telc-Zertifikat B2 or above or by other equivalent certificates.

3. Proof of relevant work experience or study abroad (transcript of records including proof of the precise time period, a description of responsibilities (for semesters abroad, an overview of the courses taken, for example) and the country where the stay took place), if available and
4. Proof of business-related or equivalent work experience (references or certificates; the documents must include the period of employment, the exact number of weekly working hours and a description of the tasks carried out), if available.

² Stays abroad shall be deemed "qualified" within the meaning of sentence 1 (3) if they are related to business administration and require language skills in a language other than the language spoken in the country the applicant usually resides in (for example semester abroad at universities abroad with courses completed in subjects related to business administration or internships abroad during which the applicant took on business administration tasks).

(3) ¹In the first stage of the qualification assessment process pursuant to 5.1 of the **Appendix to MPOWISO**, the documents to be submitted pursuant to 2.3 of the **Appendix to MPOWISO** and paragraph (2) above are assessed based on the following criteria and the maximum number of points that may be awarded.

1. ¹Quality of the previous degree or previous course achievements based on average grade (maximum of 50 points). ²Points are awarded based on the following evaluation criteria:

Table1: Points allocated pursuant to Section 3 (3)(1)(1)

Grade	Points	Grade	Points	Grade	Points	Grade	Points
1.0	50.0	1.8	44.0	2.6	32.5	3.4	16.0
1.1	49.5	1.9	43.0	2.7	31.0	3.5	13.5
1.2	49.0	2.0	41.5	2.8	29.0	3.6	11.0
1.3	48.5	2.1	40.5	2.9	27.0	3.7	8.5
1.4	47.5	2.2	39.0	3.0	25.0	3.8	5.5
1.5	47.0	2.3	37.5	3.1	23.0	3.9	3.0
1.6	46.0	2.4	36.0	3.2	20.5	4.0	0.0
1.7	45.0	2.5	34.5	3.3	18.5		

2. ¹Result of the admissions examination; assessment based on the grade achieved during the admissions examination (max. 30 points). ²Points are awarded based on the following evaluation criteria:

Table2: Points allocated pursuant to Section 3 (3)(1)(2) Alt. 1

Grade	Points	Grade	Points	Grade	Points	Grade	Points
1.0	30.0	1.8	24.0	2.6	18.0	3.4	8.0
1.1	30.0	1.9	24.0	2.7	14.0	3.5	8.0
1.2	30.0	2.0	21.0	2.8	14.0	3.6	8.0
1.3	28.0	2.1	21.0	2.9	14.0	3.7	4.0
1.4	28.0	2.2	21.0	3.0	11.0	3.8	4.0
1.5	28.0	2.3	18.0	3.1	11.0	3.9	4.0
1.6	28.0	2.4	18.0	3.2	11.0	4.0	1.0
1.7	24.0	2.5	18.0	3.3	8.0		

- ³Alternatively, the assessment is carried out using the number of points attained in the Graduate Management Admission Test® (GMAT) (max. 30 points). ⁴Points are awarded based on the following evaluation criteria:

Table 3: Points allocated pursuant to Section 3 (3)(1)(2) Alt. 2

GMAT Score	Points	GMAT Score	Points	GMAT Score	Points
800	30.0	730	24.0	660	17.0
790	29.5	720	23.0	650	16.0
780	29.0	710	22.0	640	15.0
770	28.0	700	21.0	630	14.0
760	27.0	690	20.0	620	13.0
750	26.0	680	19.0	610	12.0
740	25.0	670	18.0	600	11.0

- ⁵Alternatively, the assessment is carried out using the number of points attained in the Graduate Management Admission Test Focus Edition® (GMAT Focus Edition) (max. 30 points). ⁶Points are awarded based on the following evaluation criteria:

Table 4: Points allocated pursuant to Section 3 (3)(1)(2) Alt. 3

GMAT Focus Edition Score	Points	GMAT Focus Edition Score	Points	GMAT Focus Edition Score	Points
Ab 795	30.0	685	24.0	605	17.0
785	29.5	675	23.0	595	16.0
775	29.0	655	22.0	585	15.0
755	28.0	645	21.0	580	14.0
735	27.0	635	20.0	575	13.0
715	26.0	615	19.0	570	12.0
695	25.0	610	18.0	565	11.0

²Applicants who attain at least 65 points in the evaluation of the two criteria pursuant to sentence 1 receive confirmation that they have successfully passed the qualification assessment process. ³Applicants who obtain a total of between 64 and 45 points in the first stage are invited to attend the second stage pursuant to paragraph 4. ⁴Applicants who obtain fewer than 45 points in the first stage are considered not suitable and receive a rejection notification including reasons and information on legal remedies available.

(4) ¹In the second stage of the qualification assessment process pursuant to 5.2.1 of the **Appendix to MPOWISO**, documents submitted by applicants who have achieved between 64 and 45 points shall be evaluated on the basis of the following criteria and the maximum number of points that may be awarded.

- ¹Scope and duration of qualified stays abroad; assessment on the basis of the documents submitted according to paragraph 2 (2) (max. 10 points). ²Points are awarded based on the following evaluation criteria:

Table 5: Points allocated pursuant to Section 3 (4)(1)(1)

Qualified stay abroad (in months)	Points	Qualified stay abroad (in months)	Points
From 6	10	2	2
5	8	1	1
4	6	0	0
3	4		

- ¹Scope and duration of relevant periods of work experience in areas related to business administration or comparable equivalent fields, in particular internships, vocational training or working as a student trainee; assessment on the basis of the evidence submitted pursuant to paragraph 2 (3) (max 10 points). ²Points are awarded based on the following evaluation criteria:

Table 6: Points allocated pursuant to Section 3 (4)(1)(2)

Professional experience (in weeks)	Points	Professional experience (in weeks)	Points
From 46	10	22	5
45	9	21	5
44	9	20	4
43	9	19	4
42	9	18	4
41	9	17	4
40	8	16	4
39	8	15	3
38	8	14	3
37	8	13	3
36	8	12	3
35	7	11	3
34	7	10	2

Professional experience (in weeks)	Points	Professional experience (in weeks)	Points
33	7	9	2
32	7	8	2
31	7	7	2
30	6	6	2
29	6	5	1
28	6	4	1
27	6	3	1
26	6	2	1
25	5	1	1
24	5	0	0
23	5		

²Applicants who attain at least 65 points in the evaluation of the first and second stage shall receive confirmation that they have successfully passed the qualification assessment process. ³All other applicants shall be considered unsuitable and shall receive a rejection notification including reasons and information on legal remedies available.

Section 4 Scope and Structure of the Master's Degree Program, Examinations, Teaching and Examination Language, Part-Time Degree Program

(1) ¹During the first and second semester, students are taught comprehensive perspectives in management in the three compulsory electives "Management foundations" (20 ECTS credits), "Finance & Controlling" (5 ECTS credits) and "Project, presentation, and team skills" (10 ECTS credits). ²The compulsory elective "Management foundations" comprises courses from the disciplines of strategic management, human resources, logistics, industrial management and innovation and sustainability management and delivers all relevant fundamental knowledge in the area of management. ³The compulsory elective "Finance & Controlling" comprises courses in which students learn the foundations of finance required for positions in management. ⁴The compulsory elective "Project, presentation, and team skills" complements the basic courses with seminars that teach soft skills in the areas of presentation and teamwork and ensure that the knowledge acquired is applied in practice through practical seminars and case studies. ⁵In addition, students take specialization modules worth 55 ECTS credits from the first to the third semester. ⁶Students can choose any combination from the individual specialization modules according to Section 4. ⁷The type and scope of the examinations are governed by **Appendix 2** and Sections 16 – 18b **MPOWISO**. ⁸The Master's thesis (30 ECTS credits) must be completed in the Master's thesis module. ⁹Students who wish to complete their Master's thesis at a Chair of the School that does not belong to the Institute of Management must first submit an application for approval to the degree program coordinator. ¹⁰The application must demonstrate the management relevance of the planned Master's thesis.

(2) ¹In deviation from Section 4 (5) **MPOWISO**, the teaching and examination language in the Master's degree program is German or English. ²The degree program can be studied in German only, in English only or in a mixture of both languages. ³It is strongly recommended that only those students who provide evidence of English language proficiency in their application for admission to the degree program in accordance with Section 2 take modules in English; the same shall apply accordingly to modules in German.

(3) The Master's degree program can be studied full-time (**Appendix 1**) or part-time (**Appendix 2**); Section 3 **MPOWISO** shall apply for part-time study.

Section 5 Specialization Modules

(1) ¹The learning outcome of the individual module groups “Strategic Management & International Business”, “Value Creation & Digital Transformation”, “Entrepreneurship & Innovation”, “Financial Management”, “Health Care Management”, “Marketing Management”, “Supply Chain Management”, “Sustainable & Responsible Management” and “Management Research” of the specialization modules lies in enabling students to specialize in one or several areas of management. ²Students prepare themselves for taking on various management tasks in companies by choosing the respective module group. ³This specialization allows students to develop a skills profile that is suitable for their future profession.

(2) ¹The learning outcome of the module group “Strategic Management & International Business” is to provide students with the skills they need to identify strategic problems in a corporate context and derive suitable measures to deal with them. ²Students also receive training in intercultural skills allowing them to work in global corporations and to plan and evaluate steps towards internationalization. ³The specialization comprises modules in German and English. ⁴The specialization (20 ECTS credits) can be taken in German only, in English only or in a mixture of both languages. ⁵The type and scope of the examinations are stated in the module handbook and depend on the skills taught and the type of course. ⁶The examination for the skills taught in lectures combined with a seminar is a presentation and a handout. ⁷The examination for the skills taught in lectures combined with a tutorial is a written examination (60 or 90 minutes). ⁸In justified cases, the examination for the skills taught in lectures is a combination of a written examination (60 or 90 minutes) and a project report in accordance with Section 6 (2)(3) **MPOWISO**. ⁹Possible examinations for the skills taught in seminars are written assignment or seminar paper, presentation and project report, presentation and written assignment or seminar paper or presentation and case study.

(3) ¹The learning outcome of the module group “Value Creation & Digital Transformation” is to enable students to identify value creation potential in an economic context and to develop digital concepts for solving business challenges. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in English only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Possible examinations are written examination (60 or 90 minutes), written assignment or seminar paper and presentation or project report and presentation and, in justified cases pursuant to Section 6 (2)(3) **MPOWISO**, a combination of case study and written examination (60 or 90 minutes).

(4) ¹The learning outcome of the module group “Entrepreneurship & Innovation” is to enable students to identify and solve problems and tasks related to start-ups. ²Students also learn how to support, introduce and apply innovations in companies. ³The specialization comprises modules in German and English. ⁴The specialization (20 ECTS credits) can be taken in German only, in English only or in a mixture of both languages. ⁵The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁶Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper, presentation or written assignment or seminar paper and presentation.

(5) ¹The learning outcome of the module group “Financial Management” is to teach students the skills they need to apply suitable financial models and instruments of corporate accounting and use them for making strategic decisions. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper and presentation or handout and presentation and, in justified cases in accordance with Section 6 (2)(3) **MPOWISO**, a combination of presentation and written examination (60 or 90 minutes).

(6) ¹The learning outcome of the module group “Health Care Management” is to teach students the skills they need to identify the various framework conditions and interests in health care and the processes of medical service provision and implement them in a targeted manner for projects in health care management. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper and presentation.

(7) ¹The learning outcome of the module group “Marketing Management” is to teach students the skills they need to analyze marketing and sales-related issues in an overall business context and to implement their findings in strategic decisions following corporate strategy. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper, presentation or written assignment or seminar paper and presentation.

(8) ¹The learning outcome of the module group “Supply Chain Management” is to teach students the skills they need to define structures and processes in logistics and to develop functional strategies for optimizing and implementing logistic systems and processes. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper and presentation and, in justified cases in accordance with Section 6 (2)(3) **MPOWISO**, a combination of case study and written examination (60 or 90 minutes).

(9) ¹The learning outcome of the module group “Sustainable & Responsible Management” is to teach students the skills they need to integrate topics related to sustainability and social responsibility in strategic issues in a corporate context and to communicate them to the various stakeholders involved. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only, in English only or in a mixture of both languages. ⁴The type and scope of the examinations are stated in the module handbook and depend on the skills taught and the type of course. ⁵Examinations for the skills taught in lectures may include a presentation and written assignment or seminar paper and, in justified cases in accordance with Section 6 (2)(3) **MPOWISO**, written examination (60 or 90 minutes) and presentation. ⁶Examinations for the skills taught in lectures combined with tutorials may include a written examination (60 or 90 minutes) or in justified cases in accordance with Section 6 (2)(3) **MPOWISO**, written examination (60 or 90 minutes) and project report. ⁷Examinations for the skills taught in seminars may include a written assignment or seminar paper or case study; Section 6 (2)(3) **MPOWISO** shall remain unaffected.

(10) ¹The learning outcome of the module group “Management Research” is to teach students the skills they need to apply scientific methods in a context-sensitive manner and conduct research in economics. ²The specialization comprises modules in German and English. ³The specialization (20 ECTS credits) can be taken in German only, in English only or in a mixture of both languages. ⁴The type and scope of the examinations are dependent on the skills taught and are stated in the module handbook. ⁵Examinations may include a written examination (60 or 90 minutes), written assignment or seminar paper, presentation or written assignment or seminar paper and presentation.

(11) ¹Specialization modules usually consist of a lecture (2 SWS), a lecture and a seminar (3 SWS), a lecture and a tutorial (each 3-4 SWS) or a seminar (2-3 SWS). ²Further details are stipulated in the module handbook.

Section 6 Legal Validity and Transitory Provisions

(1) ¹These degree program and examination regulations shall come into effect on April 1, 2024. ²They shall apply to all students starting their degree program as of winter semester 2024/2025 and those students who at the time these regulations come into effect are already studying in accordance with the previously valid version of the degree program and examination regulations for the Master's degree program in Management at the Faculty of Business, Economics, and Law at Friedrich Alexander Universität Erlangen-Nürnberg (FAU) – **FPOManagement** – dated July 24, 2009, last amended on March 23, 2023. ³Students who, at the time these regulations come into effect, are studying in accordance with FPOManagement in a version valid before March 23, 2023, shall complete their studies in accordance with the version of FPO-Management that previously applied to them.

(2) ¹The degree program and examination regulations for the Master's degree program in Management at the Faculty of Business, Economics, and Law at Friedrich-Alexander-Universität Erlangen-Nürnberg (FAU) – **FPOManagement** – dated July 24, 2009, last amended by the statute dated March 23, 2023, shall become invalid as of March 31, 2027. ²Examinations which the version of **FPOManagement** stated in sentence 1 above applies to shall be offered for the last time in winter semester 2026/2027. ³From the date stated in sentence 2, those students who are affected by the examination

regulations becoming invalid shall take their examinations in accordance with the version of FPOManagement valid from this date on.

Appendix 1: Admissions Examination

1. Purpose of the admissions examination
The aim of the admissions examination is to determine whether the applicant possesses the previous knowledge of the subject required for the Master's degree program in Management.
2. Procedure
 - 2.1 ¹The admissions examination is held twice in the winter semester in accordance with No. 2.2 of the **Appendix to MPOWISO** and takes place at the latest three weeks before the end of the application deadline for the Master's degree program. ²The date for each admissions examination shall be announced at least four weeks in advance on the website for the Master's degree program in Management.
 - 2.2 Applicants must register for the admissions examination via the website of the Master's degree program in Management at the latest 3 days before the examination (final deadline).
 - 2.3 The admissions examination can be replaced if students provide proof of passing a Graduate Management Admission Test® (GMAT) with at least 600 points (score report) or by proof of passing a Graduate Management Admission Tests Focus Edition® (GMAT Focus Edition) with at least 565 points (score report).
3. Examiners
¹The Admissions Committee is responsible for coordinating, conducting and evaluating the admissions examination pursuant to Section 2 and 11 **MPOWISO**. ²The Admissions Committee may transfer the tasks of coordinating, conducting and evaluating the admissions examination to individual members.
4. Conducting and evaluating the admissions examination
 - 4.1 ¹The admissions examination is held as an open book examination via a secure examination platform in German or English and lasts 60 minutes. ²The examination comprises topics related to business administration and management as well as research methods (in particular methods of empirical economic research), which are defined in more detail on the website of the Master's degree program in Management.
 - 4.2 ¹Section 22 (1)(1) **MPOWISO** applies accordingly for the assessment and grades of the admissions examination. ²The admissions examination has been passed if it has received at least the grade "ausreichend" (sufficient).
 - 4.3 The result of the admissions examination is sent to applicants via email at the latest one week before the end of the deadline for applications.
5. Withdrawal, Absence, Resits
 - 5.1 ¹Applicants may withdraw from the admissions examination without any negative consequences by sending an email to the Admissions Committee at least three working days before the admissions examination. ²The days between and including Monday and Friday shall be considered working days. ³Applicants may only withdraw from the admissions examination up until the time it is due to start for reasons beyond their control (e.g. an inability to sit the examination due to illness). ⁴The reasons according to sentence 2 shall be explained in writing and shown credibly to the Admissions Committee without delay. ⁵In cases where the student is unable to sit the examination due to illness, a certificate from an official medical

examiner (vertrauensärztliches Attest) may be required by the Admissions Committee. ⁶Applicants may not withdraw from the examination once the examination has started. ⁷A declaration of withdrawal is binding; the registration for the examination then ceases to apply.

5.2 In the event of a late or incorrect withdrawal or failure to attend the admissions examination, the applicant shall be considered to have failed.

5.3 ¹The admissions examination can be taken on both dates offered for the same application period; the better result counts. ²Furthermore, the admissions examination can be taken again on both dates when applying to study during the next application period if the applicant's qualifications remain the same.

6. Invalidity of the admissions examination

Sections 13 and 23 (1) and (3) **MPOWISO** shall apply accordingly.

7. Costs

Applicants shall bear their own costs incurred as a result of taking part in the admissions examination or the GMAT® and GMAT Focus Edition®.

Appendix 2: Structure of the Master's program in Management: Full time

Module name	Teaching unit	SWS (semester hours)				Total ECTS credits	Distribution of workload in ECTS credits				Type and scope of the examination	Factor Final grade
		L	T	P	S		1. sem.	2. sem.	3. sem.	4. sem.		
Compulsory electives: Management foundations						20	10	10				
Business ethics and corporate social responsibility	Business ethics and corporate social responsibility	2				5		(5)			Written examination (60 minutes)	1
Business strategy	Business strategy	2	1			5	(5)				Written examination (60 minutes)	1
Corporate strategy	Corporate strategy				3	5		(5)			Presentation and written assignment (50% + 50%)	1
Global operations strategy	Global operations strategy	2			1	5	(5)				presentation (100%)	1
Industrial management	Industrial management	2	1			5		(5)			Written examination (60 minutes)	1
Production and supply chain management	Production and supply chain management	2	1			5	(5)				Written examination (90 minutes)	1
Human resource management	Human resource management	2	1			5	(5)				Handout and presentation (80% + 20%)	1
Technology and innovation management	Technology and innovation management	2	1			5		(5)			Written examination (90 minutes)	1
Compulsory electives: Finance & Controlling						5	5					
Managerial Finance	Managerial Finance	2	1			5	(5)				Written examination (60 minutes)	1
Corporate management and capital markets ("KUST")	Corporate management and capital markets ("KUST")	2	1			5	(5)				Written examination (60 minutes)	1
Controlling and reporting (CAR)	Controlling and reporting (CAR)	1	1			5	(5)				Written examination (60 minutes)	1
Controlling of business systems (CBS)	Controlling of business systems (CBS)	2	1			5	(5)				Written examination (60 minutes)	1
Compulsory electives: Project, presentation & team skills						10	5	5				See footnote no. 2

Case studies and projects in management		0 – 2	0 – 2		2 – 6	10	(5)	(5)			Presentation or Seminar paper and presentation, or Written examination, presentation and handout or Presentation and handout ¹	
Teamworking skills, presentation and negotiation skills		0 – 2	0 – 2		2 – 5	10	(5)	(5)			Presentation or seminar paper or Presentation and handout or Project report ¹	
Specialization module (free choice from eleven modules)						55	10	15	30			See footnote no. 3
Module group Strategic management & International business	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (2)
Module group Value creation & digital transformation	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (3)
Module group Entrepreneurship & innovation	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (4)
Module group Financial management	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (5)
Module group Health care management	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (6)
Module group Marketing management	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (7)
Module group Supply chain management	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (8)
Module group Sustainable & responsible management	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (9)
Module group Management research	pursuant to Section 5 (11)					0–55	0–10	0–15	0–30			pursuant to Section 5 (10)
Master's thesis						30				30		
Master's thesis						30				30	Master's thesis	1
Total SWS and ECTS credits:					At least 40 SWS⁴	120	30	30	30	30		

- ¹⁾ The type and scope of teaching unit(s) and examination depend on the specific manner in which the respective module is taught and are set out in the module handbook.
- ²⁾ Two modules worth 5 ECTS credits each must be chosen and each individual module is weighted with a factor of 1 in the overall grade of the Master's degree. The modules in the module groups are listed in the module handbook and are subject to change each semester. Students may combine modules from several module groups as desired.
- ³⁾ see Section 5 Eleven modules worth 5 ECTS credits each must be chosen and each individual module is weighted with a factor of 1 in the overall grade of the Master's degree. A full list of the modules in each of the specializations is provided in the module handbook and is subject to change each semester in accordance with the provisions of Section 5. Students may combine modules from several module groups as desired.
- ⁴⁾ The total number of SWS and how they are distributed across individual lectures and seminars depends on the chosen courses in the compulsory electives and the specialization modules.

Structure of the Master's program in Management: Part time

Module name	Teaching unit	SWS (se- mester hours)				Total ECTS credits	Distribution of workload per semester in ECTS credits								Type and scope of the examina- tion	Factor Final grade		
		L	T	P	S		1.	2.	3.	4.	5.	6.	7.	8.				
Compulsory elective modules: Management founda- tions						20	5	5	5	5								
Business ethics and cor- porate social responsibility	Business ethics and corpo- rate social responsibility	2				5		(5)									Written examina- tion (60 minutes)	1
Business strategy	Business strategy	2	1			5	(5)										Written examina- tion (60 minutes)	1
Corporate strategy	Corporate strategy				3	5		(5)									Presentation and written assignment (50% + 50%)	1
Global operations strategy	Global operations strategy	2			1	5			(5)								Presentation (100%)	1
Industrial management	Industrial management	2	1			5				(5)							Written examina- tion (60 minutes)	1
Production and supply chain management	Production and supply chain management	2	1			5	(5)										Written examina- tion (90 minutes)	1
Human resource manage- ment	Human resource manage- ment	2	1			5			(5)								Handout and Presentation (80 % + 20 %)	1
Technology and innova- tion management	Technology and innovation management	2	1			5				(5)							Written examina- tion (90 minutes)	1
Compulsory elective modules: Compulsory electives: Finance & controlling						5	5											
Managerial finance	Managerial finance	2	1			5	(5)										Written examina- tion (60 minutes)	1
Corporate management and capital markets ("KUST")	Corporate management and capital markets	2	1			5	(5)										written examination (60 minutes)	1

Controlling and Reporting (CAR)	Controlling and Reporting (CAR)	1	1			5	(5)							written examination (60 minutes)	1	
Controlling of business systems (CBS)	Controlling of business systems (CBS)	2	1			5	(5)							written examination (60 minutes)	1	
Compulsory electives: Project, presentation & team skills						10	5	5							See footnote 2	
Case studies and projects in management		0 – 2	0 – 2		2 – 6	10	(5)	(5)						Presentation or Seminar paper and presentation or Written examination, presentation and handout or Presentation and handout ¹		
Teamworking skills, presentation and negotiation skills		0 – 2	0 – 2		2 – 5	10	(5)	(5)						Presentation or seminar paper or presentation and handout or Project report ¹		
Elective modules (free choice from eleven modules)						55		5	10	10	15	15			See footnote 3	
Module group Strategic management & International business	see Section 5 (11)					0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (2)	
Module group Value creation & Digital transformation						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (3)	
Module group Entrepreneurship & Innovation						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (4)	
Module group Financial management						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (5)	
Module group Health care management						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (6)	
Module group Marketing management						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (7)	
Module group Supply chain management						0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (8)	

Module group Sustainable & responsible management		0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (9)	
Module group Management research		0–55		0–5	0–10	0–10	0–15	0–15			see Section 5 (10)	
Master's thesis		30							15	15		
Master's thesis		30							15	15	Master's thesis	1
Total SWS and ECTS credits	At least 20 SWS⁴	120	15	15	15	15	15	15	15	15		

¹⁾ The type and scope of teaching unit(s) and examination depend on the specific manner in which the respective module is taught and set out in the module handbook.

²⁾ Two modules worth 5 ECTS credits each must be chosen and each individual module is weighted with a factor of 1 in the overall grade of the Master's degree. The modules in the module groups are listed in the module handbook and are subject to change each semester. Students may combine modules from several module groups as desired.

³⁾ see Section 5. Eleven modules worth 5 ECTS credits each must be chosen and each individual module is weighted with a factor of 1 in the overall grade of the Master's degree. A full list of the modules in each of the specializations is provided in the module handbook and is subject to change each semester in accordance with the provisions of Section 5. Students may combine modules from several module groups as desired.

⁴⁾ The total number of SWS and how they are distributed across individual lectures and seminars depends on the chosen courses in the compulsory electives and the specialization modules.